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FOR IMMEDIATE RELEASE

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RE: Ace Computers Reports Record HPC, Desktop Sales in 2014

CHICAGO--- Ace Computers, one of the leading custom computer builders and resellers in the U.S., just announced that it achieved record sales that included desktops, HPCs and workstations in the first half of 2014. Most remarkable is the fact that the bulk of this business has been stationary devices in an era when the desktop was declared by many to be dead.

Ace Computers CEO John Samborski said, "With so many of the bigger players exiting the stationary device market, a substantial niche has opened for companies like Ace Computers." Among Ace Computers' first half orders were:

- \$2 million in U.S. Air Force orders (through the NETCENTS 2 contract)
- Several large HPC orders
- A continual flow of custom server orders
- 1,000s of desktops units
- Encrypted portable storage for U.S. Air Force mission planning
- 5,000 monitors for the U.S. State Department

The reasons for the continued popularity of stationary devices are many. They are still the top choice for high level users because of power, ergonomics and storage. Also, since they typically function as a system component, rather than an entire system, they are much more cost effective to purchase and replace. Where the latest mobile devices quickly become obsolete—often in a matter of months---stationary devices are designed for the long haul; they can be upgraded and updated for years without replacing the entire unit. This, for many organizations, is the single biggest cost saver of these devices. Finally, there is the control issue—a stationary device is much less likely get lost or stolen than a mobile device. This is especially important where security is paramount.

Samborski added, "While it's true that mobile devices have supplanted some of the desktop business, organizations are discovering that there are many functions that desktops perform better than anything else."

Acknowledged as the best custom technology manufacturer, Ace Computers is a Woman-Owned Small Business custom technology systems manufacturer and reseller for the public sector as well as the commercial sector. Their channel partners include Intel, Supermicro, NVIDIA, Mellanox and Samsung among others. It has been an industry leader since 1983. In addition to some of the finest academic institutions in the U.S., long-term clients include the U.S. Department of Energy and the U.S. Department of Defense. Ace Computers builds custom technology with the same components that top manufacturers use without the premium price. Its principal, recognized industry expert John Samborski, is an alumnus of Intel's prestigious board of advisors. In addition to its Greater Chicago headquarters, Ace Computers has locations in New Jersey, Pennsylvania and Colorado. To contact Ace Computers, call 1-877-223-2667 or 1-847-952-6900 or visit <http://www.acecomputers.com/TopProducts.asp>

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For Company Background, visit: <http://www.acecomputers.com/TopAbout.asp>

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