



Ace Technology Partners Offers Secure Dell Printers for SEWP V, NETCENTS 2, GSA



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CHICAGO, U.S., March 1, 2018 As a Preferred Dell Partner, Ace Technology Partners is now offering a full line of printers from one of the most innovative printer manufacturers in the world.

Ace Technology Partners CEO John Samborski said, “The Dell name has always meant innovation backed by industry-leading service. In today’s environment, the comprehensive security features that **Dell printers** include—and many other printers don’t—are essential. Dell offers nearly complete control over how documents are accessed from the time the job is submitted to the time it is completed.”

As with most other technology, printers are subject to both physical and network-based threats from internal and external sources. To guard against these threats, Dell printers and multifunction print devices are integrated with a variety of print job, network, and access control/authentication security features. All of the following Dell laser and inkjet printers offer quality production that is cost effective:

- Multifunction Color Printers: Simplify and beautify everyday printing tasks with robust color multifunction printers packed with essential features that streamline performance.
- Multifunction Monochrome Printers: Easily print, scan and copy with essential features for effortless efficiency.
- Single Function Printers: Dependable, powerful and reliable performance make large print jobs easy to manage.
- Ink and Toner: Specifically designed for Dell printers to deliver optimal quality with incredible clarity and detail.

All Dell printers are designed for ease of use, delivering simple set-up and a user-friendly experience as soon as they are unboxed.

- Easy WiFi set-up, in four clicks
- Open print management, so that all devices can be managed from one location
- Easy-to-install software
- Documents can be scanned straight to the network
- Dell Mobile Print utilizes a simple user interface that gives access to files on phones, tablets and identified available printers

“Dell has been a valuable partner for us for many years,” Samborski said. “They share our dedication to innovation and cost-effective quality. We are very pleased to be offering this exciting line of printers.”

Ace Technology Partners contracts include:

- NASA SEWP V: Contact NNG15SC58B
- Air Force NETCENTS II: Contract FA8732-13-D-0014
- GSA Schedule 70: Contract GS-35F-0400T
- NASPO: Contract 2015-2020 MNWNC-101
- State of Wisconsin Printer Contract: 505ENT-M18-PRINTERDSK-01

For more information on Ace Technology Partners and Dell Printers visit: http://acetechpartners.com/dell_printers.asp.

Acknowledged as one of the finest custom technology resellers in the U.S., ISO 9001 Certified Ace Technology Partners currently holds the following contracts: NETCENTS 2, SEWP V, and NASPO ValuePoint (formerly WSCA). It is a Woman-Owned Small Business operating in both the public sector and commercial sector. In addition to Dell, channel partners include Intel, Supermicro, NVIDIA, Mellanox and Samsung among others. Ace Technology Partners is an authorized Microsoft Surface Partner. The company has been an industry leader since 1983. In addition to some of the finest academic institutions in the U.S., long-term clients include the U.S. Department of Energy and the U.S. Department of Defense. Its principal, recognized industry expert John Samborski, is an alumnus of Intel’s prestigious board of advisors. In addition to its Greater Chicago headquarters, Ace Technology Partners has locations in New York, New Jersey, Florida, Virginia, Nevada, Arizona and Colorado.